



设计 & 品牌 顾问  
DESIGN & BRAND CONSULTING

## Position: **Business Development Manager**

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### **Job Description**

As a Business Development Manager, you are responsible for building strong, enduring relationships with new and existing clients. You will build and manage a portfolio of relationships with marketing decision makers at Chinese and International brands and turn these into a pipeline of leading edge design and branding projects. Working with our Chinese and International team, you will prospect for and qualify sales opportunities, understand client needs, build and price solution proposals and importantly, sell!

### **Requirements**

- Native-level verbal & written Chinese with good verbal and written English
- University degree from top ranked institution
- 2+ years working experience in Sales targeting Marketing departments
- Knowledge of Microsoft Office and Windows, Macintosh a plus
- Aggressive and passionate about sales
- Open-minded and willing to learn
- Focused on relationships and doing the right thing for our clients.

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*If you are interested in this position,  
please send a cover letter and resume to [careers@pg-intl.com](mailto:careers@pg-intl.com) or [cindy.huang@pg-intl.com](mailto:cindy.huang@pg-intl.com)*